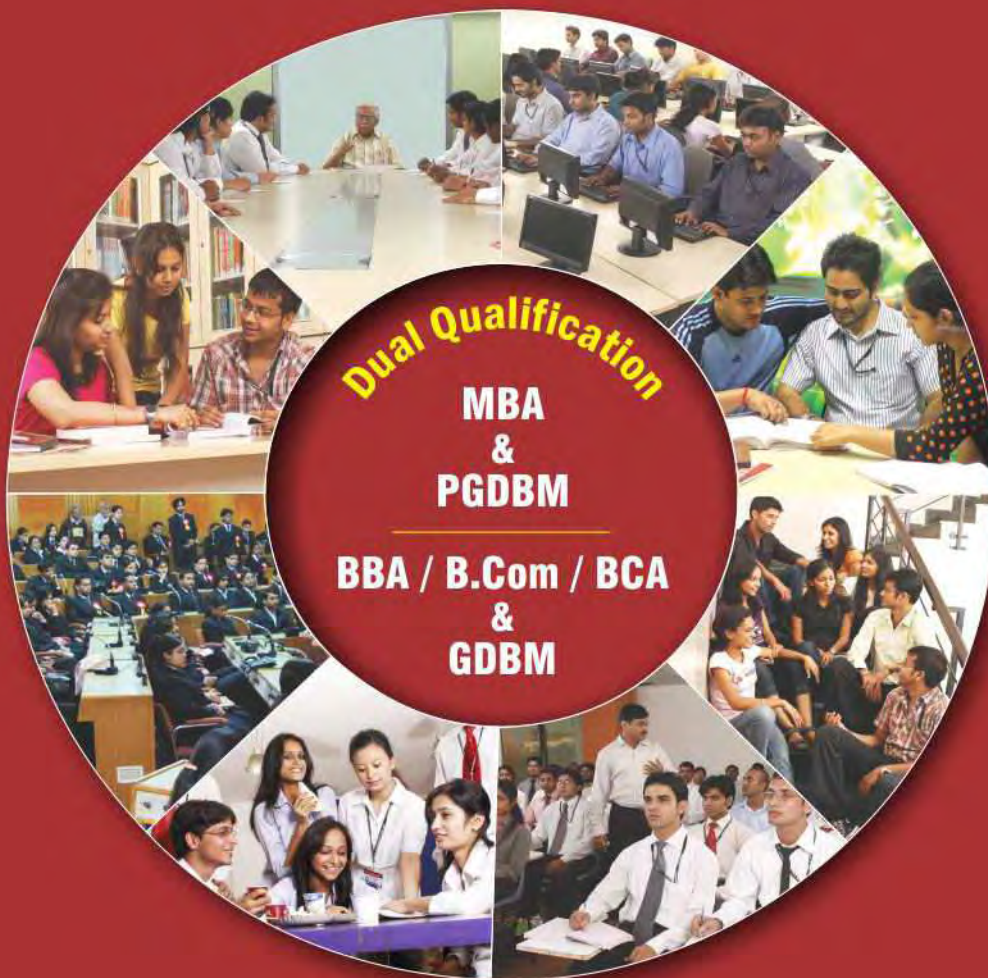
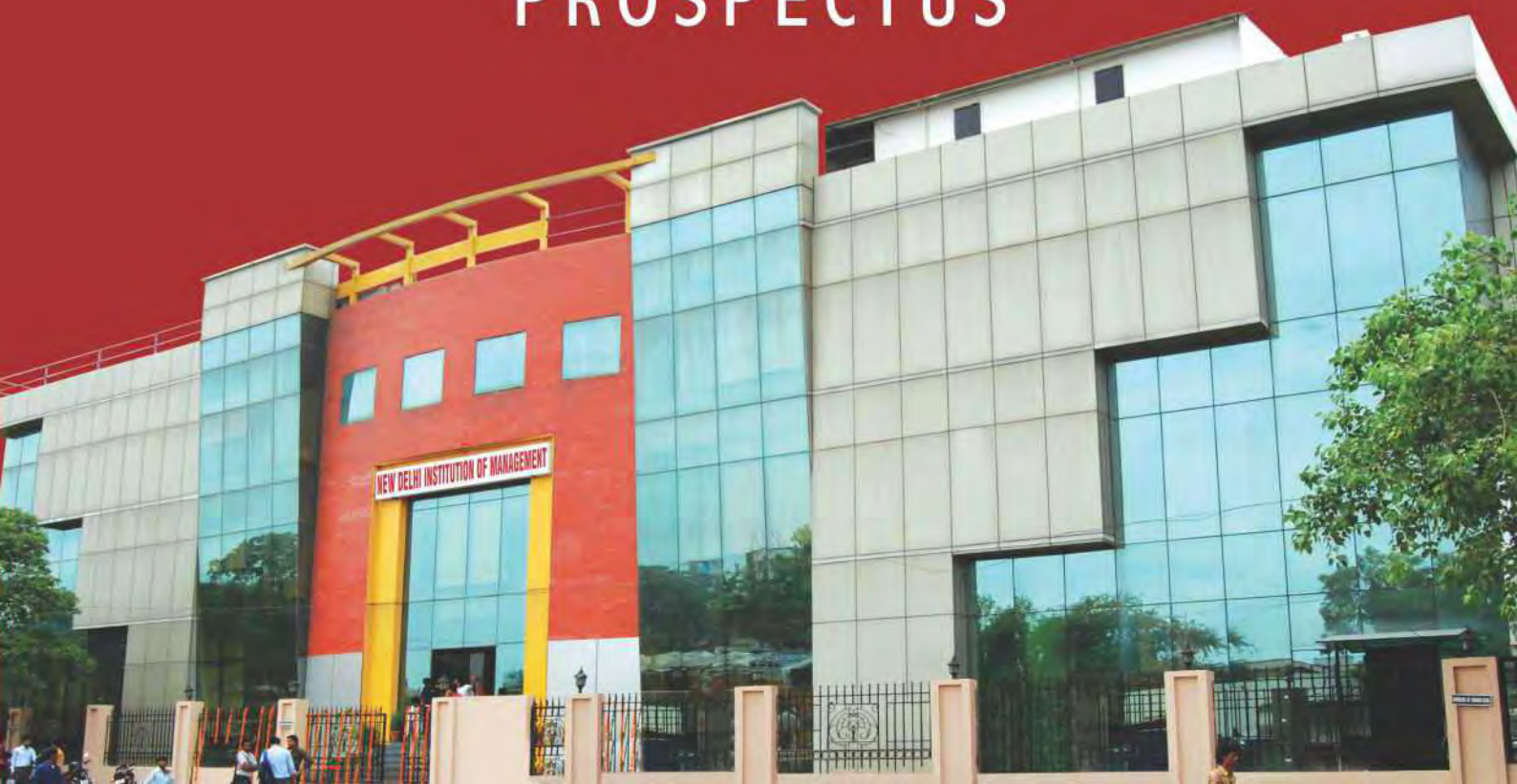


NEW DELHI INSTITUTION OF MANAGEMENT



PROSPECTUS



Our Difference ...

Sure, we offer everything you expect from a top-tier business school with a global outlook but we also provide a unique opportunity to customise one's experience and growth through value-added initiatives. Our highlights include:

- World-Class Business School
- ◆
- Rated 'Top B-School in Northern India with Best Intellectual Capital'
- ◆
- Awarded for 'Best Academics'
- ◆
- Rated 'A++' for Management Education
- ◆
- Excellent Full Time Placements
- ◆
- Study abroad programmes: 2-3 week Foreign Industrial Tour (Optional)
- ◆
- Frequent interaction with Faculty from International Universities
- ◆
- Intense Personality Development & Corporate Grooming Programme
- ◆
- Regular Corporate Speaker Series and National / International Seminars
- ◆
- Interactive discussions with leading CEOs & Business Managers
- ◆
- Live Projects and Business Case Competitions
- ◆
- Annual Cultural Festivals, Management Events and Celebrity Nights
- ◆
- Foreign languages (French, Spanish, German, Chinese)
- ◆
- Excellent Industry Interface - Off campus networking trips, Factory visits
- ◆
- Merit based scholarships
- ◆
- Dual Qualification and Dual Specialization
- ◆
- Additional Courses (Optional) on Export-Import Documentation, Insurance Advisor Training, Six Sigma Green/Black Belt, ISTQB
- ◆
- Business Suit, Course Materials and Management Referral Books

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Board of Directors

Shyam Sunder Dawra, IAS, Secretary, Govt. of India (Retd.), M.A. (English), MBA University of Leeds (UK)

Mr Dawra joined the IAS in 1967. He was the Collector (DM) Patiala, Punjab and worked as Principal Secretary to the Govt. of Punjab in the Public Relations, Public Works Department and Department of Education. He was the Principal Secretary to the Chief Minister of Punjab. Mr Dawra also served as the Managing Director of NAFED and Food Corporation of India. He was the Additional Secretary, Dept. of Revenue, Ministry of Finance, and the Director 'Enforcement', GOI. He served as Secretary, Govt. of India in the Ministries of Non Conventional Sources of Energy, Urban Development, Personnel, Administrative Reforms, Public Grievances and Pension. Mr Dawra was Chairman, Punjab Revenue Commission (06-08) and is now on the Boards of several reputed companies in India.

K.L.Verma, IRS, M.A., LLB

Mr Verma has served as Chairman, Board of Customs & Central Excise. He was also the Chief Commissioner, Customs & Central Excise, Kanpur, Delhi & Calcutta. He handled Customs & Central Excise formations in Mumbai, Pune, Andhra Pradesh, Indo-Nepal Border & Calcutta. Mr Verma was Special Secretary, Govt. of India, Ministry of Finance and was closely associated with matters relating to Export-Import policies and SEZs. He served in the Ministry of Finance for 8 years and was closely associated with matters related to implementation of the Govt.'s fiscal policy. Mr Verma started his career as Lecturer in English in Magadh University and has represented India in various seminars and regional co-operation meets at WCO headquarters in Brussels, Revised Kyoto Convention, etc. He is now advising large corporate houses, clearing houses and MNCs.

Major General G.K. Nischol, A.V.S.M., V.S.M., B.E., M.Sc., Masters in Management Studies

Major General G.K. Nischol, is a highly decorated officer of the Indian Army with over 40 years of experience at directional and conceptual levels.

He was awarded the Vishisht Seva Medal (VSM) for his distinguished services during Kargil operations and decorated with the Ati Vashisht Seva Medal (AVSM) in 2006. He is an expert in resource management and is known for his strategic thinking and dynamic leadership having planned, coordinated and directed the infrastructure development of all the military cantonments spread over six States in Central India. He is B.E. (Electronics & Telecom), M.Sc. and Masters in Management Studies. He has served as the Head of Faculty, College of Defence Management, Secunderabad. After retirement from the Army, General Nischol, served as the Director General, AIMA (06-08). He was also a member on a number of government bodies including the AICTE.

Radhe Shyam Sharma, Ex-M.D. Birla Yamaha, Ex-M.D. Hella India Lighting

Mr Sharma was MD, Birla Yamaha (JV between Birla & Yamaha) for over 6 years. Thereafter he was an MD with Hella India Lighting (part of Hella, Germany, with sales of over € 3.9 billion). He has been recognised as one of the most dynamic team and HR leaders. Presently, he is M.D. with Deininger Management Consultants, part of Deininger Group, with head quarters at Frankfurt, Germany. Mr Sharma has a varied and rich experience of working in senior positions in PSUs and MNCs. He started his career with Indian Telephone Industries (ITI) in a senior position. Thereafter, he spent over 10 years with Maruti Suzuki India Ltd and went on to lead the manufacturing unit of Escorts Ltd.

K.S. Vaidyanathan, Director, Corp. Affairs, Bajaj Hindustan Ltd, Ex-Sr V.P., Corp Affairs, ITC

Mr Vaidyanathan, is the Director-Corporate Affairs for Bajaj Hindustan Ltd. In his prior role, he had a long stint as Senior Vice President Corporate Affairs at ITC Ltd. He was also a member of the Apex Corporate Management Committee (CMC) of ITC. Mr. Vaidyanathan has an impressive track record of working for leading companies like Goodyear, Air India, TVS and Premier Tyres.

From the Chairman's Office



Ankur Bansal

C.A., M.B.A. (Carnegie Mellon University, USA)

Ex-Consultant, Andersen and Ernst & Young, India

Ex-Investment Banker, Bank of America Securities, NY, USA

It is my pleasure to introduce to you the New Delhi Institution of Management, a well respected Institute operating under the guidance of renowned personalities on the Board, eminent academicians of international repute on the Academic Advisory Council and highly acclaimed faculty and staff.

The Institute has earned a strong reputation in Academics and Industry Interface. I am confident that we would be able to achieve greater success and fame for our students in the years to come. Every member of the Institute is committed to delivering excellence in each academic and extra-curricular activity and thereby helps shape our student managers for leadership roles in the fast changing and increasingly globalised business world.

We believe in integrating theory with practice, knowledge with skill, and attitude with aspirations of young minds and share a healthy relationship with the corporate sector. We are grateful to the Industry and Academia for their continuous support and guidance, by sharing latest management techniques with our students and providing them a platform for overall development, through practical exposure and experiential learning in the form of industry visits, live projects, internships and final placements in India and abroad.

Our location and world class infrastructure in South Delhi, a hub of corporate activity in the bustling capital of the nation, provides a safe and ideal environment for management education. The Institute is proud to have a great learning environment with a strong culture of team spirit; where students from different parts of the Country, representing a microcosm of Indian ethos and culture, blend in the culturally & academically rich and dynamic community, developing personal and professional bonds for a lifetime.

I invite you to explore and experience an exciting world of endless opportunities at the New Delhi Institution of Management.

Ankur Bansal

From the Director's Office



Dr. Manab Adhikary

Ex-Dean, Faculty of Management Studies, Delhi University

Ph.D. (Indiana, USA), M.Phil (Indiana, USA), AEADIP (Boulder, Colorado), Fulbright Scholar (USA), CZEPECA Fellow (Bucharest, Romania), M.A. (Delhi School of Economics), Delhi University.

Founder Director, New Delhi Institute of Management

Business Management programmes at the New Delhi Institution of Management have been initiated with the guiding principle that a sound knowledge of technical and non-technical expertise coupled with the right management acumen, is the key to survival in a contemporary competitive environment.

We aim to deliver excellent academic inputs through our highly distinguished faculty of national and international repute, under the guidance of a high powered Academic Advisory Council. The fully updated course curriculum will incorporate the latest developments in the field of business globally and involve a mix of latest pedagogies covering lectures, case studies, business presentations, group projects, field visits, seminars and simulated exercises to provide the students a comprehensive learning environment for professional development.

The special efforts to recruit talented faculty on a national basis and stringent admission procedures to select brilliant students across the country, ensure a pool of formidable intellectual capital at any given time in the campus. This would facilitate a healthy and dynamic exchange of ideas at the campus to incubate leaders for the corporate world.

Our students are provided with a strong platform to hone their leadership qualities and develop a passion to serve the society, as responsible managers of the corporate world, true to the philosophy of this institution. The Institution undertakes all efforts to provide a strong industry exposure to its students through summer trainings, live projects, plant visits, guest lectures, conferences and final placement opportunities.

Keeping in mind our aim to develop into a management institution of global recognition, I welcome you to be a part of this reputed college. I wish you good luck in pursuing your cherished dreams in seeking a career in the world of Management for which your admission to a reputed management institution is a first step.

Dr. Manab Adhikary

From the Dean's Office



Dr. S.R. Arora

Ex-Principal, Hans Raj College, Delhi University
Ph.D. (Delhi University), M.Sc. (Maths), B.Sc. (Maths)

It gives me immense pleasure to introduce you to the vibrant, enthusiastic and wonderful community at the New Delhi Institution of Management. Our students come from diverse backgrounds but collectively share one goal i.e to become world class business managers.

We, at the Institution believe in the motto "It does not matter where you come from, it matters what you can become". This is best symbolized by the Lotus, the seat of the creator and a symbol of wisdom, prosperity and infinite reality. It is our vision to create a world class Institution that empowers individuals to manage change and effectively grow and realize their full potential in a globally competitive and multi cultural socio-economic environment.

In order to help our students achieve their true managerial potential, we have a strong focus on academics. Our curriculum is updated frequently for latest trends & research and delivered by highly acclaimed faculty with substantial academic and industry experience.

Our mission is to develop our students' overall managerial abilities. Therefore, our campus also provides the unique opportunity to participate in various extra curricular activities as well as identify and execute other initiatives that the students deem important for their growth. Additionally, our Corporate Relations Center works closely with the students to prepare them for the Industry by identifying areas for development and addressing them through various initiatives such as personality development, business communication, promoting industry awareness, career counseling, etc.

I am confident that our students will be fully trained during their stay at the Institution and emerge as successful professionals and business leaders to cater to the increasing requirements of the fast changing global business environment.

I thank you for taking the time to learn more about our Institution and welcome you to visit and explore this culturally rich and dynamic community committed to learning and growth with an underlying sense of uncompromised professionalism.

Dr. S.R. Arora

The Institution

The Institution has come up on the persistent demand of our stalwart friends in the Academic and Business World. Recognizing the need for quality management education for the youth, we have decided to carry out strong research and provide top-quality managerial and personality enhancement skills to aspiring managers.

Our Institution is committed to imparting the highest quality of education and exposure to help develop the next generation of global business leaders. We strongly believe business today should be viewed in a global perspective. Accordingly, our future business leaders are provided multiple opportunities to develop these internationally applicable skills through interaction with highly distinguished faculty, study tours, industry visits, extensive corporate interaction, personality development & corporate communications programmes.



Academic Excellence

We place top priority on quality education. Our power packed curriculum has been designed to provide all round excellence and ensure the development of students' managerial potential. The curriculum is regularly reviewed by top academicians and corporate managers in India and abroad to ensure we inculcate the latest business concepts, case studies and technologies into our curriculum to equip our students with the necessary skills to make a difference in the constantly changing business world. The first half of the course focuses on providing an in-depth understanding of core areas of Management, while the latter half assists students specialize in their particular areas of interest through a comprehensive list of electives.

Distinguished Faculty

We have an extremely learned faculty of international repute committed to delivering quality education. The institute also regularly invites faculty from national and international universities and guest speakers from the corporate world to enhance student learning.

Our distinguished faculty operates under the guidance of our Academic Advisory Council, comprising of highly acclaimed personalities from the academic world with rich industry exposure. The Council assists in upgrading the curriculum with the latest developments from across the world to ensure our students have access to the most modern teaching methodologies and research.

The faculty is led by our Director, Dr. Manab Adhikary (Ex-Dean, Faculty of Management Studies, Delhi University), and Dean, Dr. S.R. Arora (Ex-Principal, Hans Raj College, Delhi University). Additionally, our permanent/guest faculty include Dr GD Sardana (Ph.D.-IIT Delhi), Dr SM Dewan (Ph.D., Delhi University; Sr. Management Programme, Henrey Management College, London; Advanced Management Programme, IIM-A), Dr. Vikas Mittal (Prof. Rice University, USA; Ex-Prof., Kellogg, Northwestern University, USA), Dr. Ajay Kalra (Ex-Prof., Carnegie Mellon Univ., USA), Dr. Sonali Garg (Ph.D, Ohio State University, USA)

Gaining the Edge

Substantial time and resources are being spent by our highly dedicated 'market research' team in identifying the gaps in the present modules of management education and the specific requirements of the industry to impart our students with the latest techniques in management education. Extensive feedback is also taken from the corporate sector, academicians and students to update our curriculum. The course content and its means of delivery are carefully devised to assist our students in being academically ahead and more sought after than their peers.



Awarded for 'Best Academics'

Unique Dual Award Programmes

Our Post Graduate Diploma in Business Management (PGDBM) and Graduate Diploma in Business Management (GDBM) have been initiated with the guiding principle that a sound knowledge of technical and non-technical expertise coupled with the right management acumen, is the key to survival in a contemporary competitive environment. Through these programmes we aim to deliver to our students the requisite skills and platform for launching their careers in the field of business management as well as enhance their entrepreneurial spirit. No matter what career path and specialisations our students choose, our multi-disciplined general management curriculum gives them a strategic, global perspective that will serve them well, throughout their careers.

Our courses have been especially designed keeping in mind our aspiration of evolving into a world-class business school producing successful global managers and entrepreneurs. Accordingly, our programmes are an intellectually challenging, rigorous experience, designed for the most ambitious and committed students. The courses use a combination of lectures, case studies, group projects, presentations, company/factory visits and business seminars to provide a comprehensive learning atmosphere for overall student development. In the true spirit of international business education we also have professors from foreign universities visit our campus and discuss international best practices and latest research with our students. We also encourage our students to travel abroad through (optional) foreign tours and study abroad programmes for first-hand global experience.

Students enrolling for our 2-year, full time, autonomous PGDBM shall also have the option to simultaneously pursue a Masters in Business Administration (MBA) degree from one of the UGC recognised Universities. Similarly, students enrolling for our 3-year full time, autonomous GDBM shall have the option to pursue Bachelor of Business Administration (BBA) degree, Bachelor of Commerce (BCom) degree or Bachelor of Computer Application (BCA) degree from a UGC recognised University.



Academic Advisory Council

Dr Vikas Mittal: Ph.D. (Temple University), BBA (University of Michigan)

Dr. Mittal is the J. Hugh Liedtke Professor of Marketing at the Jones Graduate School of Management, Rice University, USA. Prior to joining Jones, he was the Thomas Marshall Professor of Marketing at the Katz Graduate School of Management, University of Pittsburgh, USA and a faculty member at the Kellogg Graduate School at Northwestern University. Dr. Mittal's publications appear in leading marketing journals like the Journal of Consumer Research, Journal of Marketing, Journal of Marketing Research, and Marketing Science. His research has been funded by the NIH, AHRQ, Heinz Endowments, Department of Education, Pennsylvania Department of Labor, and Marketing Science Institute.

Dr Ajay Kalra: Ph.D-Marketing (Duke University, USA), Fellow, IIM (C), M.A. (H) Economics, (Birla Institute of Technology and Science, Pilani)

Dr Kalra has over eighteen years of teaching experience. He has been associated with leading international Universities in an academic role. He is a Professor of Management at Rice University, USA and a visiting Professor at Insead, France. Prior to joining Rice, he was an Associate Professor (with Tenure) at Carnegie Mellon University, USA and an Instructor at Duke University, USA. He has published over fifteen articles in referred journals. He has also earned numerous awards and honors including Finalist, John D.C. Little Award (1999) (Management Science and Marketing Science), William F. O'Dell Award (1998), (Journal of Marketing Research) and George Leland Bach Award for Excellence in the Classroom (Teacher of the Year - 1994)

Prof. Charan D. Wadhva: Ph.D (Economics), Yale University, USA, M.A. (Economics) Delhi University, B.A. (H) Economics, Delhi University

Dr Wadhva is the former President and Chief Executive and Professor Emeritus/ Research Professor at the Centre for Policy Research (CPR), New Delhi. He served as a Professor of Economics and Marketing at IIM-A for over 17 years and also held the Reserve Bank of India Chair Professorship in Economics at IIM-A. He has been associated as a Visiting Professor with MDI (Gurgaon), Foreign Service Institute of the Ministry of External Affairs, and several other leading institutions. Dr Wadhva served as the Economic Advisor to BHEL and has been a consultant to several national and international organizations such as the Planning Commission of India, United Nations including UNCTAD, UNIDO and UNESCAP. He is also member of the editorial board of reputed journals including Public Affairs published by University of British Columbia, Canada and International Problems published from Siberia. He has several books, articles and journals to his credit.

Dr. (Mrs.) Satinder Bhatia: Ph.D. (Financial Management), M.Phil (Organization Behavior), M.Com

Dr Bhatia is presently a Professor & Chairperson of Indian Institute of Foreign Trade (IIFT). She is also the Professor of Finance and Chairperson (Graduate Studies Division) at IIFT. Apart from a doctoral degree, she holds a M.Phil (Organization Behaviour). Her teaching interest and areas of specialization are Managerial Accounting, Project Appraisal & Finance, Financial Management, and International Financial Management. She is considered an expert in the area of International Trade and has two books to her credit. She has contributed to various research projects, books, papers, articles, book reviews and journals both at the national and the international level. Her latest Research Projects have been accepted by various International Conferences outside of India.

Dr. J.R. Arora: Ph.D. (Delhi University), M.Tech (Computer Sc.-IIT, Delhi), M.Sc. (Delhi University)

Dr. Arora has been the Project Director, School of IT, Jawaharlal Nehru University. He held the position of Advisor in the Dept. of Biotechnology, Ministry of Science & Technology and Senior Scientist in the DRDO. He is a Fellow of the Institution of Electronics and Telecommunication Engineers (IETE) and a Senior Life Member of Computer Society of India (CSI). He was nominated by the Indian National Science Academy (INSA) as the Secretary of the Indian Chapter of CODATA, a Committee on Data for Science & Technology of the International Council of Scientific Unions. He has visited a number of countries as a member of Indian delegations to participate in International Meetings/Conferences. Dr. Arora has handled Projects of International organizations such as UNDP/FAO/UNIDO/ICGEB in areas involving applications of Information Technology.

Prof. R.C. Malhan: M.A. (Delhi School of Economics), M.Phil. (Punjab University), APPPA (Indian Institute of Public Administration)

Professor Malhan is a distinguished Scholar of Economics and brings with him a rich experience of teaching at St. Stephens College, Delhi University. He was the Head of the Department for Economics at St. Stephens for more than a decade. He has been actively involved in the academic activities of UPSC, CBSE, NOS, IGNOU and NCERT. Prof. Malhan was a consultant to the Planning Commission of Royal Government of Bhutan. He was the Director Legal Studies at St. Stephen's College & continues to be a member of the Governing Body of Daulat Ram College, Delhi University.

Mr Bhupindar Singh: Fellow Institute of Directors (U.K.), Fellow British Institute of Management-(U.K.), Chartered Accountant articles, MBA (Delhi University)

Mr Singh has very rich experience in the private as well as the public sector. He attained the highest position of Chairman and MD of STC, an International Trading Company of Govt. of India. He has also held the position of Director in MMTC. He has more than 40 years of experience in consultancy and has traveled all around the world to carry his professional duties.

Dr GD Sardana: Ph.D. (IIT Delhi), B.E. (Mech)., Chartered Engineer (U.K.)

Dr Sardana has over 40 years of rich corporate experience in both the public and private sector which includes 25 years at Senior Managerial, CEO and Director level positions with BHEL, ABB, Usha, Singer (India) and Ujala. Dr Sardana was Dean Academics at IMT, Ghaziabad and worked with the institute for over 5 years. He was also associated with Amity Business School, Noida as a faculty, and was involved in conducting MDPs and FDPs. His book titled "Productivity Management" (Narsoa, 1998) won the best book award from Delhi Management Association and India Society for training and Development. Three of his papers have won Best Paper Awards from Indian Institution of Industrial Engineering and another three have been included in thematic books.

Prof. AK Biswas: MA (Economics) and MA (Management), Leeds University, UK

Prof. Biswas has over 40 years of experience in Teaching, Research and the Industry. He has held managerial positions at various organizations some of which include Canadian Crown Corporation, International Development Research Centre and Steel Authority of India Limited. He is well traveled all over the world and his areas of interest include Business to Business Marketing and Marketing of Services. Prof. Biswas was a Professor of Marketing with IMT, Ghaziabad, and their area head for marketing for several years. He is now a Sr. Prof. with IMT - Centre for Distance Learning and associated with Birla Institute of Management Technology as a Sr. Professor.

Postgraduate Programme Overview

MBA & PGDBM

Our PGDBM programme has been carefully designed to ensure top quality education. Through this programme we aim to provide our students with a detailed academic understanding of the various areas of management, while actively nurturing their overall growth through various personality development and corporate interaction programmes. Additionally, we also have various student led business and cultural activities which play an important role in developing team work and leadership abilities.

The highly acclaimed Academic Advisory Council ensures that the course content for the post graduate programme is regularly reviewed by top academicians and corporate managers in India and abroad to inculcate the latest business concepts, case studies and technologies into our curriculum to equip our students with the necessary skills to make a difference in the constantly changing business world.



In the initial part of curriculum we focus on providing an in-depth understanding of core areas of Management. This is specially important keeping in mind the diverse academic and cultural backgrounds of our students. Once the students have developed a basic understanding of the functional areas of management and supplemented it with practical exposure to the corporate sector by means of an internship, we assist students specialize in their particular areas of interest through a comprehensive list of electives.

We strongly believe that the development of knowledge is not just a discipline or a function, but a mindset, a way of approaching all endeavours and attaining skills that will help in long term success. Our comprehensive set of elective courses, in conjunction with the core curriculum and various personality grooming activities allow our students to hit the ground running after graduation and keep that pace for the duration of their careers.

Our students are meticulously groomed and rigorously trained in all aspects of management. The diverse backgrounds of students help them to examine managerial issues from multiple perspectives. In addition, the friendly student and teacher community at our institution provides an environment which is conducive to innovation and knowledge sharing, thereby helping in the development of a healthy team spirit while preparing for the highly competitive business world.

Programme Design

- Two year programme spread over four semesters with Internships (summer / winter trainings) at end of first academic year.
- The two year course curriculum includes Core papers, Electives, Internships, Dissertation and Project work followed by opportunities for full time employment.

Admission

Eligibility & Selection Criteria

Admission into a top-tier business school is not easy. Our admission committee carefully screens applicants and chooses the best, based on their past academic record, work experience, entrance test, group discussion and interview.

Basic eligibility for application is :

- Graduation in any stream from a recognized University.
- Candidates appearing in the final year exams can also apply.
- Performance in CAT/MAT/XAT/ATMA/CMAT/GMAT/CET or other similar nationalized tests.
- Candidates who have not appeared in CAT/MAT/XAT/ATMA/CMAT/GMAT/CET or other similar nationalized tests can apply based on their performance in the Institutions' own entrance test.
- Candidates with work experience or a post graduate degree will be given additional credits in the selection process.
- Final selection will be based on subsequent group discussion and interview.

Important Information

- Application forms are available at our campus and website.
- Interviews have commenced and it is advisable to apply at the earliest.
- Educational Loan is available from all leading Banks.

PGDBM

Semester 1

Code	Subjects
101	Principles & Practices of Management
102	Organisation Behaviour
103	Managerial Economics
104	Quantitative Techniques
105	Accounting for Finance
106	Business Communication
107	PDP (Oral Communication)
108	(a) Computers for Management (b) Computer Lab
109	Business Ethics

Semester 2

Code	Subjects
201	Human Resource Management
202	Production & Operations Management
203	Macroeconomic Business Environment
204	Marketing Management
205	Financial Management
206	Research Methodology
207	(a) Management Information Systems (b) Computer Lab
208	Cost & Management Accounting
209	PDP (Corporate Grooming & Interview Skills)



Semester 3

Code	Subjects
301	Applied Operations Research
302	Summer Project & Viva
303	Global Business Environment & Management
304	Legal Aspects of Business
305	Business Policy and Strategic Analysis
306	PDP (Presentation & Interview Skills)
307	(a) Database Management System (b) Computer Lab
308	Elective
309	Elective
310	Elective

Semester 4

Code	Subjects
401	Strategic Management
402	Project Evaluation & Implementation
403	Entrepreneurial Development
404	Computer Networks & Internet
405	Elective
406	Elective
407	Elective
408	Final Project Study & Viva
409	Foreign Language (Optional)



Students will have to opt for a specialization covering a total of 6 subjects in Semester 3 (3 subjects) & Semester 4 (3 subjects) to specialize in streams such as Marketing, Finance, Human Resource Management, IT, International Business, Operations, etc. Students may specialize exclusively in one stream with 6 electives or opt for Dual Specialisation (Major + Minor). Students also have the option to undertake additional papers to further enhance their academic interest.

SPECIALISATIONS

Finance

Code	Subjects
FI-01	Portfolio Management and Mutual funds
FI-02	Working Capital Management
FI-03	Foreign Exchange Management
FI-04	Project Planning Analysis and Management
FI-05	Security Analysis
FI-06	Corporate Taxation
FI-07	Financial Risk Management
FI-08	Merchant Banking and Corporate Restructuring
FI-09	Financial Services
FI-10	Management Control Systems
FI-11	International Financial Management
FI-12	Financial Engineering
FI-13	Financial Markets



Guest Lecture - MD, FIAT

Human Resource Management

Code	Subjects
HR-01	Group Dynamics & Industrial Psychology
HR-02	Management of Industrial Relations
HR-03	Manpower Planning & Performance Management
HR-04	Managerial Effectiveness & Leadership
HR-05	Legal Framework Governing Human Relations
HR-06	Training & Devt., Retention & Growth
HR-07	Human Resource Information Systems
HR-08	Organisational Change & Development
HR-09	HRD Strategies & Systems
HR-10	Compensation & Reward Systems
HR-11	International Human Resource Management
HR-12	Strategic Human Resource Management
HR-13	Competency Mapping & Assessment & Development Centre

Marketing Management

Code	Subjects
MM-01	Advertising Management
MM-02	Consumer Behaviour
MM-03	Sales & Distribution
MM-04	Retail Management
MM-05	Customer Relationship Management
MM-06	Global Sourcing for Competencies
MM-07	Marketing Research
MM-08	Services Marketing
MM-09	International Marketing
MM-10	Rural Marketing
MM-11	Product & Brand Management
MM-12	Business to Business Marketing
MM-13	Marketing over Internet

Information Technology

Code Subjects

IT-01	Object Oriented Analysis & Design using UML
IT-02	IT Infrastructure Management
IT-03	Software Engineering
IT-04	E-commerce
IT-05	Personal Software Process
IT-06	Software Quality Management
IT-07	Internet Programming using dot net
IT-08	Data Warehousing
IT-09	Software Testing
IT-10	Concepts of Enterprise Resource Planning
IT-11	Business Intelligence
IT-12	Programming in Java
IT-13	Structured System Analysis & Design



International Business

Code Subjects

IB-01	International Trade & Practice
IB-02	International Marketing Logistics
IB-03	Foreign Exchange Management
IB-04	Managing Cross-Cultures
IB-05	International Business Environment
IB-06	International Economics
IB-07	International Business Negotiations
IB-08	Export Import Procedure & Documentation
IB-09	International Strategic Management
IB-10	International Financial Management
IB-11	International Business Law
IB-12	Management of World Resources
IB-13	MNC & Transnational Management

Note :

1. Additional specialisations in Retail Management and Insurance & Risk Management are also available.
2. The above is only an indicative list of papers. New Delhi Institution of Management reserves the right to add, delete or change papers according to latest developments or to meet with University requirements.
3. The courses will be offered contingent to availability of expertise as well as upon number of students opting for a course.

Operations Management

Code Subjects

POM-01	Production Planning & Control
POM-02	Purchasing & Material Management
POM-03	Total Quality Management
POM-04	Applied Operations Research /Industrial Engineering
POM-05	Operations Strategy/Service Operations
POM-06	Process Analysis Application & Improvement
POM-07	Inventory Management
POM-08	Industrial Engineering
POM-09	Service Operations Management
POM-10	Productivity in Performance Management
POM-11	Goal Programming in Management
POM-12	Transportation Management
POM-13	Logistics Management

Undergraduate Programme Overview

BBA & GDBM

Our programme has been especially designed to develop future professionals, rather than simple 'degree holders'. We keep in mind the requirements of the industry and academia where the students would eventually compete for the best jobs, new business ventures or admission to reputed institutes of post graduation. Our high powered Board of Directors, Academic advisory council and faculty ensure that our curriculum is updated for latest research and international best practices in Business & Commerce.

In addition to attaining a 3 year, BBA degree from a UGC recognized University, our students are also eligible for an additional full time, Graduate Diploma in Business Management from the Institution which supplements the BBA curriculum with additional subjects, personality development modules, case studies and practical exposure to the corporate world.

Our students are provided multiple opportunities to interact with the corporate sector through guest lectures, industry visits, live projects, national seminars and business case competitions. They also undergo two internships of 8-10 weeks each at the end of first and second academic year. These internships are a unique opportunity to apply conceptual, classroom learning in a real business environment. Additional courses on financial modeling, MS office and foreign languages further help our student's transition from academia to industry. Those interested in attaining work experience directly after this programme are provided access to excellent full time job opportunities through our highly reputed corporate relations centre.



Program Design

- Three year programme spread over six semesters
- Summer trainings at end of first and second academic year
- The course curriculum includes Core papers, Electives, Internships, Dissertation and Project work followed by opportunities for full time employment or higher education

Admission

Basic eligibility for application is:

- 10+ 2 in any stream from a recognized board.
- Candidates those who are appearing or awaiting results can also apply
- Performance in nationalized entrance tests for BBA/BBM. The candidate may choose to appear in the Institution's own entrance test instead.
- Final selection will be based on subsequent group discussion and interview.

Important Information

- Application forms are available at our campus and website.
- Interviews have commenced and it is advisable to apply at the earliest.
- Educational Loan is available from all leading Banks.

Curriculum*

Semester 1

Code	Subjects
101	Introduction to Modern Business
102	Business Statistics
103	Micro Economics
104	Business Communication
105	Mercantile Law
106	Computers for Managers
107	Communication & Soft Skills (PDP-I)
108	Foreign Language-I

Semester 2

Code	Subjects
201	Dynamics of Human Behavior
202	Marketing Management-I
203	Macro Economics
204	Accounting for Managers
205	Research Methodology-I
206	Database Management Systems
207	Presentation & Extempore Skills (PDP-II)
208	Foreign Language-II

Semester 3

Code	Subjects
301	Business Mathematics
302	Logistics Management
303	Production & Operations Management
304	Cost Accounting
305	Human Resource Management
306	I.T. in Business
307	Corporate Etiquettes (PDP-III)
308	Report on Summer Training-I



Semester 4

Code	Subjects
401	Research Methodology-II
402	Financial Management
403	Operations Research
404	Legal Environment of Indian Business
405	Project Management
406	Marketing Management-II
407	Group Discussion & Interview Skills (PDP-IV)
408	Income Tax

Semester 5

Code	Subjects
501	Global Business Environment
502	Entrepreneurship Development
503	Business Ethics
504	Elective I [#]
505	Elective II [#]
506	Elective III [#]
507	Personality Development (PDP-V)
508	Report on Summer Training-II

Semester 6

Code	Subjects
601	Corporate Strategy
602	Management Information Systems
603	Managing Interpersonal & Group Dynamics
604	Elective I [#]
605	Elective II [#]
606	Elective III [#]
607	Professional Skill Development (PDP-VI)
608	Final Project Report

*The above is only an indicative list of papers. New Delhi Institution of Management reserves the right to add, delete or change papers according to latest developments or to meet with University requirements.

[#] Electives can be pursued from a comprehensive list of subjects from the field of Finance, Marketing, Human Resource Management and Information Technology Management. Additional papers on Retail, Operations Management, Insurance & Risk Management and International Business are also available.

Undergraduate Programme Overview

B.Com & GDBM

Our programme has been designed with active inputs from our Board of Directors, Academic Advisory Council, Internationally reputed faculty and various leaders from Industry and Academia with the objective of developing future professionals, rather than simple Commerce graduates. By the end of the programme our students develop the requisite skills to effectively compete for the best industry jobs as well as for admission to reputed institutes for post graduation.

In addition to attaining a 3 year, B.Com degree from a UGC recognized University, our students are also eligible for an additional full time, Graduate Diploma in Business Management from the Institution. This Diploma supplements the B.Com curriculum with additional courses, personality development classes, case studies and practical exposure to the corporate world.

Our students are provided multiple opportunities to interact with the corporate sector through guest lectures, industry visits, live projects, national seminars and business case competitions. They also undergo two internships of 8-10 weeks each at the end of first and second academic year. These internships are a unique opportunity to apply conceptual, classroom learning in a real business environment. Additional courses on financial modeling, MS office and foreign languages further help our student's transition from academia to industry. Those interested in attaining work experience directly after this programme are provided access to excellent full time job opportunities through our highly reputed corporate relations centre.

Program Design

- Three year programme spread over six semesters
- Summer trainings at end of first and second academic year
- The course curriculum includes Core papers, Electives, Internships, Dissertation and Project work followed by opportunities for full time employment or higher education

Admission

Basic eligibility for application is :

- 10+ 2 in any stream from a recognized board.
- Candidates those who are appearing or awaiting results can also apply
- Performance in nationalized entrance tests for BBA/BBM. The candidate may choose to appear in the Institution's own entrance test instead.
- Final selection will be based on subsequent group discussion and interview.

Important Information

- Application forms are available at our campus and website.
- Interviews have commenced and it is advisable to apply at the earliest.
- Educational Loan is available from all leading Banks.



Curriculum*

Semester 1

Code	Subjects
101	Introduction to Modern Business
102	Business Mathematics
103	Managerial Economics-I
104	Accounting for Managers-I
105	Principles of Management
106	I.T. for Managers-I
107	Communication & Soft Skills (PDP-I)
108	Foreign Language-I

Semester 2

Code	Subjects
201	Human Resource Management
202	Marketing Management-I
203	Managerial Economics-II
204	Accounting for Managers-II
205	Statistics & Research Methodology
206	I.T. for Managers-II
207	Presentation & Extempore Skills (PDP-II)
208	Foreign Language-II

Semester 3

Code	Subjects
301	Banking Law & Practice
302	Business Communication-I
303	Quantitative Techniques for Business
304	Corporate Accounting-I
305	Mercantile Law
306	I.T. Applications in Business
307	Corporate Etiquettes (PDP-III)
308	Report on Summer Training-I

Semester 4

Code	Subjects
401	Marketing Management-II
402	Financial Management
403	Cost Accounting-I
404	Corporate Accounting-II
405	Tally-I
406	Business Ethics
407	Group Discussion & Interview Skills (PDP-IV)
408	Office Management

Semester 5

Code	Subjects
501	Entrepreneurship Development
502	Income Tax-I
503	Cost Accounting-II
504	Elective I [#]
505	Elective II [#]
506	Elective III [#]
507	Personality Development (PDP-V)
508	Report on Summer Training-II



Semester 6

Code	Subjects
601	Industrial Relations & Labour Law
602	Income Tax-II
603	Management Accounting
604	Elective I [#]
605	Elective II [#]
606	Elective III [#]
607	Professional Skill Development (PDP-VI)
608	Final Project Report

*The above is only an indicative list of papers. New Delhi Institution of Management reserves the right to add, delete or change papers according to latest developments or to meet with University requirements.

[#] Electives can be pursued from a comprehensive list of subjects from the field of Finance, Corporate Law & Taxation, Information Technology and Business Environment & Management. Additional papers on Marketing, Human Resource, Retail, Operations Management, Insurance & Risk Management and International Business are also available.



Learning Objectives & Pedagogy

In the era of increasing globalisation and rapid advancements in technology, organisations need to constantly adapt themselves to fast changing demands to survive, let alone succeed. Management education programmes aimed at preparing future leaders have to necessarily keep this in mind and develop methods and conceptual inputs not only contributing to strong academics but also to equip the aspirants with a host of other skills such as confidence, decision making abilities, effective communication, analytical abilities and quick comprehension for a positive solution oriented approach. Business Management Programmes at the Institution are designed keeping the above in mind. The objective of the programmes is to develop competent world class management professionals with strong business acumen and value systems. For comprehensive development of our students, we use a mix of Classroom Lectures, Case analysis, Field Studies, Seminars, Simulations, Group Projects, Role Playing and Independent Projects.

Our curriculum is based on the latest management practices and recent developments in business are discussed, using articles and research from reputed, national and international journals. We also lay a strong emphasis on project work and regular presentations by students, which help in enhancing communication skills and also lead to self growth and personality development. Continuous evaluation through assignments and quizzes helps fine tune the concepts already learnt. Eminent personalities from industry are regularly invited to deliver lectures on different contemporary issues and provide an insight into the corporate world.

Summer / Winter Training

An important part of the managerial preparation involves students undergoing 8-10 weeks of practical training in a real business environment. During the internship, students work with various organizations and undertake projects or live assignments, thereby gaining a flavour of the industry, organisational culture as well identify their strengths and areas for improvement.

Evaluation system

The objective of evaluation is not only to measure the performance of students, but also to motivate them for enhanced performance. Students are evaluated on the basis of classtests, presentations, quizzes, class participation, assignments, projects and end-semester examinations.

Student Clubs

Finance Club

The Finance Club is dedicated to nurturing and enhancing the classroom education of the students through various initiatives including organizing short modules on topics of current relevance such as Stock Market Trading, SEBI Regulations, Career choices for Finance professionals. The students are constantly updated on latest developments in this area through Workshops, virtual trading games, Bloomberg training modules, etc.

Marketing Club

The Marketing Club brings together students who are interested in the vast and dynamic field of Marketing. It provides students with a platform to hone their skills, talent and knowledge to succeed in this creative and competitive industry with the underlying idea of 'learning with fun'. The Club helps the students blend their theoretical knowledge with practical aspects of Marketing and interact and network with leading professionals in this field.

HR Club

The HR Club is a platform for providing the essential corporate exposure to the students by means of Guest Lectures, Seminars & Conferences by eminent HR Leaders from the Industry. It also provides an opportunity to budding student managers to share their innovative thoughts and skills within the student community as well as the corporate sector to gain an edge in this field.

IT Club

The Club focuses on enhancing student understanding of the use of Information Technology in Business Management. It aims to supplement classroom education with Latest trends, Developments & Skills in Information Technology and help students transform themselves into tech savvy, new age managers.

Cultural Club

Multiple activities are organised throughout the year to hone the skills and special talent of our students. Our biggest festive event is the Annual Cultural Festival, spread over 3 days with participation from Colleges across the Country and thrilling performances by our Students and Artists of National fame. Some of the other enthralling events include the Freshers Party, Teachers Day Celebrations, New Years Celebrations, Farewell Party, Sports Day, etc.

CSR Club

The objective of the club is to create awareness among the students of their responsibility towards the Society at large and to contribute in its improvement. We take pride in educating and enabling the youth to 'Give Back' to the community through various initiatives such as promoting Education among the Under Privileged, Blood Donation Camps, Visit to Old Age Homes & Orphanages and promoting a Greener Environment.



Guest Lecture - EVP & Country Head, SIAG, Yes Bank



National Seminar on Marketing Innovations



Guest Lecture - VP (HR), Sapient



Hi Tech wifi Campus



Talent Competition



Social Responsibility Initiatives

World Class Contemporary Infrastructure



Library

The library and information systems play a pivotal role in the learning activities of the students. With this consideration, the library at New Delhi Institute of Management acts as an important learning resource centre.

We have a fully computerized, air conditioned library with a comprehensive collection of latest national and international books, journals, e-journals, career guides, educational CDs, VCDs etc. We also have a growing collection of the select management and related titles to cater to the academic needs of the students. Apart from books on management and non- management related areas, the various sections in library would also cover the following: General readings, In-house journals, Past Examination Papers, Suggested Readings and the Online Library Section.

The Institution is also a member of the Developing Library Network (Delnet), which provides ready access to national and international libraries of leading institutions. The Network helps in locating and procuring documents which may not be held within the library. It provides the students with ample resources to supplement classroom learning and therefore, to help develop their research and independent learning skills.



In the library, the students have round-the-clock access to the Emerald full text database, which is an extensive referral guide that provides access to the latest articles in the international journals and periodicals related to management and allied areas. The library also subscribes to the Prowess online database. The database is a storehouse of financial, managerial and economic information on over 10,000 companies.

The library is maintained by a team of qualified and experienced professional staff who provide full assistance to the students and also help them to find the information through a vast collection of reading materials as well as a multitude of remote databases and electronic resources.

Facilities

Information Technology Centre

We have a State-of-Art fully air-conditioned Wifi campus with 24 hours internet connectivity with over 5 mbps speed. The infrastructure consists of Pentium Dual Core configuration computers networked all over the institution in the inter-connected local area networks. Recognising the need for shaping global business managers in an era of rapid technological advancements, we keep our IT programs regularly updated by incorporating the latest hardware/software developments across the world.



Classrooms

The classrooms are aesthetically designed to provide a stimulating atmosphere, conducive to all round development of the students. The classrooms are fully air conditioned and equipped with the latest facilities for presentations, with modern audio visual system, LCD projectors, computers and internet connection. Study rooms are available for group projects, case studies and brain storming sessions. Separate computer classrooms are also available with multi media facilities for case presentations and business communication exercises.



Cafeteria

Studies along with the captivating aroma of food and beverages make a wonderful pair. The institution has an ultra modern canteen with an aesthetic sense of design and décor which offers hygienic, wholesome and nutritious food at subsidized rates to satisfy different taste buds. A variety of Indian, Chinese & Continental snacks and meals are served in neat, clean & hygienic surroundings.

Sports & Recreation

The sports centre caters to the recreational needs of the students by providing a host of indoor games such as table tennis, pool, foosball, chess, carom & scrabble. The Institution arranges for outdoor facilities for cricket, badminton, volley ball and football.

The campus also has a fully equipped, modern gym with latest equipment such as treadmills, steppers, bikes, weight machines, etc.

Medical Facilities

Physical fitness of our students and faculty is equally important at our institution. We have engaged a senior medical consultant at our premises and primary medical check up and consultation facilities are available for free.

Hostel

Separate hostel facilities with meals are available for boys and girls in the proximity of our campus. The hostels have well-furnished, air cooled rooms with attached bathrooms. The rooms are allotted on twin sharing, first-come, first-serve basis. Facilities such as internet connectivity, functional library, common rooms, indoor games and STD/ISD are available at the hostel. The mess facilities are managed by a committee under the overall supervision of students and faculty members.

Transport Facility

Round the clock to and fro transport facility shall be available to the students from the hostel to the campus.

Beyond Academics



Disney Institute Workshop

Disney Institute, USA organised a Workshop on "Inspiring Creativity and Quality Service" in collaboration with Global Management Forum at the campus with distinguished facilitators from Disney, Jeffrey Williford and Mark W. Matheis. The event provided an opportunity to experience the 'Business behind the Magic' and to explore world-renowned Disney principles for service excellence. The Workshop also discussed qualitative and quantitative techniques for understanding customer preferences and developing a framework for making quality decisions. This was a rare opportunity for the future business professionals to get an insight into the Disney Organization and learn Innovative, easy-to-implement practices that can give them a competitive edge.



AIMA-NCMS

The Institution hosted the North India Regional Rounds of the 6th National Competition for Management Students organized by the All India Management Association. The topic of the Competition was "Innovate, Restructure, Reorganize: Challenges for India Inc." It was a fierce competition with participation from over fifty teams across the Country. The teams were judged on their content, presentation and the ability to answer the questions posed by the Jury. The Jury was headed by Prof. K.K. Muthu, an eminent management consultant along with Mr. S.P.S Jaggi, Deputy GM, PR, Bhilai Steel Plant, SAIL and Mr. K.R. Kaushik, Sr. Resident Manager, Gujarat State Fertilisers and Chemicals. The programme chief guest was Mr. Anand Kumar, Director, Research and Development, Indian Oil Corporation.



Science and Spirituality Seminar

A talk on science, spirituality and enhancing productivity by Swami Shailendra Saraswati, an expert of Metaphysics and a graduate of IIM-A was held at the Institute. Swamiji spent the afternoon with our students sharing brilliant techniques on enhancing efficiency by meditation. During his interaction with the students Swamiji discussed the need for time management and emphasized its importance for the wholistic development of a student more so for the one aspiring to be a successful manager and a leader. He emphasized that meditation from his perspective does not actualize the way it has been practiced over the ages by many priests and philosophers.



Teacher's Day Celebration

In order to pay tribute to the teachers at the Institution, the students celebrate 'Teachers Day' with a great deal of enthusiasm and planning. This year the students surprised the teachers with a cultural programme which included singing, dancing, skits and playing various musical instruments. They also organized interactive games between the faculty which added to the spirit of the celebrations.



Freshers Party

As part of tradition, the senior students welcome the new batch with a lot of enthusiasm and energy in the Freshers Party. The same is marked by high spirited participation in various events, jovial smiles, vivacious ambience and excitement. The Freshers Party acts as an ice breaker between the existing students and the freshers, as they go on to strengthen their bonds and act as pillars of support to each other on academic, personal and professional fronts.

Annual Festival

The Annual festival is our biggest Cultural event, organized by the students and faculty with a lot of enthusiasm and team spirit. This event unearths the abundant talent which lies in the budding professionals. Spread over 3 days, the festival is well attended, with participants from Colleges across the Country and thrilling performances by our Students and Artists of National fame. Some of the Competitions in this festival include, Rangoli, Solo & Group Singing, Debate, Web Designing, Quizzes, Theme Plays, Collage Making, Business Cases, Face Painting, Ad-Mad Show, Slogan Writing, Group Dance and Fashion Show.



Sports Competition

We believe that in addition to nurturing our student's management skills and business acumen, it is also important to develop their team spirit and sportsmanship through participation in various Sports events. The Indoor Sports Competition for Carom, Table Tennis and Chess was hosted at the Campus recently. The event was held for a week which brought a lot of enthusiasm and spirit to compete and win. The outdoor sports competition for cricket, football, badminton is typically hosted during winters.



Educating the Young

We undertake various initiatives to help the underprivileged. During the year our students visited multiple schools, run for orphans and the economically weaker sections of the society. The students distributed free books and study material, sponsored by the institution, to the children and gave them tips on how to make the most of their school life. It was a humbling experience for our students to interact with the young children who despite their financially weaker background, were full of enthusiasm and joy, welcoming their visitors with songs and smiles.

Medical Camps

In addition to round the year free medical consultation facility at the campus, an Annual Health Camp is organized for our students. Multiple specialists including Dentists, General Physicians, Dieticians, Ophthalmologists are available for free check up and consultation to our students. The Institution along with the Rotary Blood Bank also organized a Blood Donation Camp. The event helped raise students' social and medical awareness on the issues related to blood donation and various avoidable blood related disorders.

Corporate Relations Centre

We have a very active Corporate Relations Centre (CRC) comprising of highly motivated individuals with significant experience of recruitment and training both in the industry and academic institutions. The CRC acts as an interface between the students and the corporate sector. They help students' define their career goals and guide them on the technical and soft skills required to market themselves effectively to target employers. At the same time, the CRC team keeps in touch with the potential recruiters and tracks their future requirements to better prepare our students for upcoming summer and final recruitment opportunities.

Our Corporate Relations Centre plays an active role in inviting senior professionals from the industry for seminars, symposiums, conferences, guest lectures and also offers multiple networking opportunities through career fairs, company presentations, off-campus networking events and industry visits. CRC also plans various career guidance, counselling and training programs with the help of industry and academic professionals to effectively groom and counsel students towards a bright career. The CRC maintains close contact with recruiters throughout the year and conducts numerous workshops on resume writing, mock interviews, psychometric evaluation and sample aptitude tests to better prepare our students for job interviews. Our team is fully committed to attending to the individual needs of our students and ensuring they achieve desired platforms for launching their professional careers. Some of the companies where CRC encourages active participation and recruitment include the following. In addition to the CRC team, New Delhi Institution of Management is promoted and supported by highly eminent personalities from the public and private sector with expansive network of contacts in academia and the corporate sector; all of whom take keen interest in assisting with the finest placements for our students.



Live Projects

The CRC also organizes short term live projects for our students to give them an added flavor of the corporate world and to help them apply class room learning to real business scenarios. Such projects are typically undertaken in the evenings or weekends, after classes and often involve a stipend along with useful corporate experience.

Internships

The 8-10 weeks internship provides an opportunity to the students to practically apply their conceptual learning as well as develop the analytical skills required in the current business scenario. The CRC team initiates and maintains dialogue with the recruiters and manages the internship programme. The team evaluates student performance levels and ensures relevant preparation for the internship by organizing training sessions and workshops prior to the internships. We have provided below a brief list of some the companies where live projects / internships have been completed by our students during the last summer.

Company Name

Aircel
Berger Paints India
BHEL
Bharti Airtel
Coco Cola
Future Group (Big Bazaar)
GAIL
Haldirams
HCL Infosystems
Hindustan Petroleum
Honda
Indian Oil
IOCL
ITC
ITDC (Ashok Hotel)
Jaypee Group
Kingfisher
Kotak Mahindra Bank

Student Name

Yogesh Yadav
Arnab Das
Arun Bairi
Nitya Nand Kumar
Amit K. Pandey
Shubhangi Shah
Shailly Sharma
Ishwar Singh Sethi
Akansha Aggarwal
Sapna Singh
Mayank Gupta
Sunita Kumari
Malabika Dey
Gautam Nath
Harpreet Singh
Monika Malhotra
Karan Malviya
Pragati Mehrotra

Company Name

Kuehne Nagel
Maruti Suzuki
Nestle India
ONGC
Outlook Magazine
Parle Agro
Pepsico India
Pernod Ricard India
Reliance Communications
Religare Securities
SAIL
Standard Chartered
State Trading Corporation
TATA Docomo
Times of India
Tulip Telecom Ltd
Unicon Investment Solutions
Videocon

Student Name

Umesh Sharma
Durgesh Kumar
Chirag Mattoo
Pranjanapriya Debbarman
Neeraj Gupta
Richa Singh
Ashutosh Trivedi
Pramod Kumar
Rahul Sahay
Amit K. Khetan
Sandeep Singh Gangwar
Ashish Shukla
Tolika Swu
Avinash K. Singh
Ankita Pandya
Kanika Chugh
Sunita Devi
Gaurav Jaiswal

Final Placements

Our CRC team works round the year to ensure finest placements for our students. The team comprises of highly motivated individuals with vast experience in this field and a large network of industry contacts. The team is ably supported by a highly committed group of 30 students from the institution. The team works closely with the corporate sector to determine placement opportunities and the relevant skills specific to each industry. The same are then imparted to our students through industry preparedness modules, which are offered in addition to business communication, resume writing and various personality development initiatives.

The CRC maintains close contact with hundreds of MNCs, financial institutions, business houses and public enterprises to ensure finest placements for our students. Their efforts are strongly supported by the vast network of contacts through the Institutions' Promoters, Board of Directors, Academic & Corporate Advisory Council and Senior faculty members; all of whom take active interest in assisting with excellent placements for our students.

Typically, the recruitment process starts while the Post Graduate students are in their third semester (Under graduate students in their fifth semester) and successful candidates have full time job offers well before completion of their programme. Often, the students who perform well in the internships are offered full time positions with the same company before completion of their final year at the Institution.

We are proud of excellent domestic and international placements and internships for our existing students.

Industry Visits

Industry visits are a vital part of our curriculum that help in bridging the gap between class room teaching and the real business world. Frequent visits to various manufacturing, service and retail industries are organized for our students to provide them exposure and better understanding of the working of multiple industries. Such visits enable the students co-relate their class room learning with its application in real business settings. The first hand insight into various businesses as well as the intricacies of their operations helps augment students' understanding of the corporate world. Some of the industries visited in the current year include Parle-G, Mother Dairy, Parag, Maruti Udyog, MGF Metropolitan Mall, Leroy Somer.



Industry Visit - Maruti Suzuki



Industry Visit - Parag Dairy

Guest Speaker Series

For better corporate grooming and counseling of students, the CRC regularly organizes guest lectures by eminent CEO's, top Managers, established management gurus and professionals who share their experiences to enhance student learning and prepare them for the realities of the corporate sector. They address many topics including contemporary business issues, employer expectations, industry trends, management mantras, etc. The regular exposure and interaction with eminent individuals from the corporate and public sector enhances students' understanding of business issues and their ability to integrate and excel in the business world.



National HR Seminar

Seminars & Conferences

High profile Seminars & Conferences are regularly organized by our students and faculty in conjunction with eminent personalities from the corporate sector and academia on contemporary issues in Business Management. The same provide an excellent forum for the students to extensively interact with policy makers and functional experts on modern developments in the field of management as well learn from their experiences and research. Such events compliment our efforts to ensure wholistic development of our students and ensure we remain at the forefront in the various fields of business education, research and best practices.

Personality Development Programme & Corporate Grooming

Corporate grooming is aimed at providing an edge for achieving success in a corporate environment through imbibing desirable professional etiquettes, interpersonal skills and overall corporate awareness so that one's acceptability in the professional environment is enhanced. Keeping in mind the need for Personality development and corporate grooming, specific classes on these aspects as well as business communication have been introduced into the curriculum. These classes help students develop essential skills such as business writing, dining etiquettes, public speaking, presentation abilities, corporate dressing etc.



Student Presentation at 6th AIMA-NCMS

Corporate Speaks...

"Excellent infrastructure and arrangements, we wish all the B-Schools adopt the same."

KR Kaushik, Sr Resident Manager,
Gujarat State Fertilizers & Chemicals

"The infrastructure in the college looks great...the faculties have a spark and the students have positive energy, combined they can transform the college into a great institution."

SPS Jaggi, DGM, PR, Bhilai Steel Plant, SAIL

"My first visit to the campus was full of excitement, happiness and joy...the institute has been transferring the best knowledge and education to bright and budding managers. With best wishes!"

R.P. Ojha, Executive Director,
HR, Power Grid Corporation of India Ltd.

"Happy to see such energetic and enthusiastic students. Highly impressed with the humbleness of the staff. Very good campus to learn new management techniques."

A.S.K Reddy, Chief HR Officer,
Delhi International Airport

"Thank you for being such gracious hosts to me on my visit to India...Keep making magic in people's life."

Mark W. Matheis, Business Programs Facilitator
& Content Specialist, Disney Institute, USA

"Amazing experience, excellent and very attentive students. I enjoyed my interaction with the team."

Meenakshi Prabhakar, Vice President, HR, Crowne Plaza

"One of the most professional institutes in the field of management. The whole environment of the Institute provides a feeling of global outlook with learning culture."

Dr. K.B Mehra, Director, DIT School of Business

"Great joy to interact with very focused and attentive students. The management deserves kudos for the excellent rapport with students."

Swami Shailendra Saraswati,
founding Principal, Maharishi College of Management, Nairobi, Kenya;
Ex-Dean, Majority International University, Oslo, Norway

"Set up is excellent, staff is active and knows their job. Students are quite outgoing and eager to know more. Good Luck!"

Prabhash Chandra, National Sales Head,
Escorts Asset Management

"Good budding students with great managerial potential. Really enjoyed interacting with the students"

Tushar Pandey, Group EVP & Country Head,
Central & State Govts -SIAG, Yes Bank

"Excellent corporate resources team, impressive faculty and infrastructure. It was a pleasure meeting such bright students"

Niraj Hans, MD, FIAT

"Congratulations to the management of the college for creating a strong reputation for quality in such a short period of time. The credentials of your faculty and placement staff are quite strong"

CK Anand, GM (HR), Cain India Technology

"Impressive long term goals, strong core faculty, pleasant ambience & highly motivated students; all signs of good times ahead. Congrats!"

Rakesh Seth,
VP (HR), Fedders Lloyd

"The students were quite intelligent, interactive and showed keen interest and preparedness for the corporate sector... Good infrastructure provided by the Management"

HS Yadav, Group Head, HR & Admin, DS Group

"One of the best Institutions providing quality management education. The faculty and students were of high order. I am sure the Institution will grow leaps and bounds in times to come

Vijay Rai, President & CEO, Solo Energy Pvt. Ltd.



Director HR, Credence Global



Head Corp. Affairs, Gujarat State Fert. & Chem.



Director, CMAI, Delhi



DGM Tata Tele Services



President & CEO, Solo Energy



Vice President, Cain India Technology

Our Distinguished Faculty

We place top priority on academic excellence and believe that the latest curriculum delivered by a highly distinguished set of faculty would impart quality education to our students. We have an extremely learned faculty of international repute. The institution also regularly invites faculty from national and international universities and guest speakers from the corporate world to enhance student learning. The faculty is led by our Director, **Dr. Manab Adhikary** (Ex-Dean, Faculty of Management Studies, Delhi University) and Dean, Academics, **Dr. S.R. Arora** (Ex-Principal, Hans Raj College, Delhi University). Additionally, some of our full time, adjunct and guest faculty include:

Ms. Abha Grover: Ph.D. (Pursuing), M.B.A.

Ms. Grover has an overall experience of twenty years including thirteen years of academic experience in marketing, as well as six years of industry experience. She has worked as faculty in leading institutes in Delhi NCR.

Dr. A.C. Katoch: Ph.D., M.A.

Dr. Katoch has over 38 years of experience in Manpower Planning, Safety Management and implementation of Labor Laws. He has several research publications to his credit including the Discovery of Kangra, 2004 (released by Dr Karan Singh), Shri Guru Granth Sahib (released by Prof MGK Menon), The Ramayana-A Mirror of Civilization. Dr. Katoch is a keen academician and has also published more than 25 research and general papers in reputed journals.

Mr. Ajay Brahme: National Law Institute University, Bhopal

Mr. Brahme's areas of interest include Corporate and Banking Law. He has been associated in many assignments pertaining to Mergers and Acquisitions, Economic offences, Intellectual property Law. He contributed to a book titled International Debt Collection edited by David R. Franklin. He has represented India in Europe, USA, CIS, ASEAN, SAARC, Australia, Japan and Gulf regions in connection with exports, imports, trade negotiations and international bodies including ESCAP & ILO, Geneva.

Mr. Ajay Narula: M.B.A., P.G.D.L.M., B.E.

Mr. Narula is currently working as a well known sales trainer and visiting faculty at leading Business Schools in the Delhi NCR region. He also has over 17 years of domestic and international sales experience with leading companies such as ITC and Ballarpur Industries.

Prof. AK Biswas: MA (Economics) and MA (Management), Leeds University, UK

Prof. Biswas has over 40 years of experience in Teaching, Research and the Industry. He has held managerial positions at various organizations some of which include Canadian Crown Corporation, International Development Research Centre and Steel Authority of India Limited. He is well traveled all over the world and his areas of interest include Business to Business Marketing and Marketing of Services. Prof. Biswas was a Professor of Marketing with IMT, Ghaziabad, and their area head for marketing for several years. He is now a Sr. Prof. with IMT – Centre for Distance Learning and associated with Birla Institute of Management Technology as a Sr. Professor.

Mr. Bhupindar Singh: Fellow Institute of Directors (U.K.), Fellow British Institute of Management-(U.K.), Chartered Accountant articles, M.B.A. (Delhi University)

Mr. Singh has very rich experience in the private as well as the public sector. He attained the highest position of Chairman and MD of STC, an International Trading Company of Govt. of India. He has also held the position of Director in MMTC. He has more than 40 years of experience in consultancy and has traveled all around the world to carry his professional duties.

Ms. Damanjeet Virk: M.Sc., B.Ed.

Ms. Virk has over 20 years of teaching experience. She is a well established trainer and has conducted various soft skills, personality development and customer relation management workshops and seminars for leading organizations such as FICCI, CII, Spice Telecom, Mcorp Global, IOCL, HDFC, Uniparts, Vatika Group, Dominos, Hero Honda, Cerebellm, Computer Sciences Corp, Spice Cinemas, etc.

Mr. D.V. Gupta: P.G.D. in Production Engineering (USSR), M.B.A., Leeds University, U.K.

Mr. Gupta was an Adjunct Professor with IIT-Delhi and Senate Member 'Thapar Institute of Engg. & Technology'. He has more than 40 years of experience in PSUs and private sector organizations at senior level. He has worked as Chairman, Airports Authority of India; Chairman and MD, Central Electronics Limited; Executive Dir., Bharat Electronics limited; GM, Maruti Udyog; GM, Ministry of Industrial Devt., Dir. Governing Council, IGRUA; Member Board of Directors of Semi Conductor Complex Ltd, & Indian Airlines. He has received the "Rashtriya Udyog" Award and "Outstanding Chief Executive for the Year 1997- 1998" Award.

Mr. J.K. Puri: M.Phil, Cost & Works Accountant, ICAS, FICWA, Former Chief Adviser Cost, Ministry of Finance, Government of India

Mr. Puri has 35 years of multi-faceted professional experience in different industries. He was the President of Institute of Cost & Works Account of India at national level (1989-90), and Vice President, India, of the Institute of Internal Auditors (04-05). He has been a member of the expert group appointed by DPE for negotiation and finalisation of MOU of various PSUs for the year 2008-09 & 2009-10. He has represented India in the Financial and Management Accounting Committee (FMAC) of International Federation of Accountants (IFAC), New York and also represented India on the Executive Committee of Confederation of Asian and Pacific Accountants and South Asian Federation of Accountants.

Dr. Kalpana Singh: Ph.D., M.A. (Psychology), UGC NET HRM

Dr. Singh has a Ph.D. in Organizational Behavior from Banaras Hindu University. She has been actively involved in teaching and research for more than six years and has completed a minor research project financially assisted by UGC on Organizational change. Her areas of expertise include Organizational Behavior, Organizational Change, Stress Management, Health Management and Human Resource Management. She has published several articles in journals and presented papers in multiple seminars and conferences.

Ms. Kamaldeep Kaur: M.C.A., B.C.A.

Ms Kaur has over 3 years of experience in academics. She has undertaken various projects like developing Software for Hospital Management, Inventory Management and Website for a Hardware Sales Company.

Dr. Madhu Jasola: Ph.D, MBA, UGC NET

Dr. Jasola is a Ph.D in Customer Relationship Management (CRM). She has over 12 years of teaching and research experience with leading Institutions of the Country. Her areas of interest include CRM, Retail Management, Advertising Management and Research Methodology. She has written and presented a number of research papers both at National and International levels.

Wing Commander (Retd.) Prof. M.R. Gupta: M.Sc., M.Ed., M.B.A. (F.M.S., D.U.), Masters in Defence Studies, Diploma in Burmese Entrepreneurship

Prof. Gupta was the principal of one of the largest PG colleges under Madras University and Principal of Vaish College, MDU. He is the ex-Registrar of IIM-C and Jain Vishwa Bharti University. He has been a member of the Board of Management Studies of Delhi University (DU) and Madras University. He has been an elected member of the DU senate for 30 years. He was a member of DU Executive Council, DU Finance Committee, Madras University Academic Council & Treasurer Kalindi College, DU. Prof. Gupta has keen interest in academics and has been a guest professor at Universities of Toronto, Canada, Chicago and Minnesota, USA.

Ms. Parveen Kaur: M.B.A., UGC NET

Ms. Kaur is an MBA with specialization in HRM and also a Diploma holder in Training and Development. She has an experience of over 4.5 years which includes teaching, training & development and corporate placements. She has conducted various MDPs, primarily dealing with subjects such as HRM, OB, Business Communication and Principles of Management.

Ms. Sangeetha Sashindran: M.Sc., Certificate in Entrepreneurship Management (IIM-B)

Ms. Sashindran has over 14 years of experience in the training industry. In her prior assignment, she has been heading academic & business teams for content and delivery of language and communication based educational products. She has a Diploma in Systems Management and Russian Language and is a Scholarship Recipient of ISB-Goldman Sachs-Certificate Program for Women Entrepreneurs.

Mr. Sanjay Kehar: P.G.D.B.M., P.G.D.H.R.M., P.G.D.S.M.M.

Mr. Kehar has over 16 years of experience in senior positions in the industry. He is a well established corporate trainer and has conducted various marketing and soft skills work shops for leading companies such as Mahindra & Mahindra, DLF and DHL. Mr Kehar is actively involved as a visiting faculty member for various leading institutes in Delhi NCR.

Ms. Shivani Kapoor: Ph.D (Pursuing), M.Phil, MBA

Ms. Shivani Kapoor is pursuing her Ph.D in Strategic Human Resource Management. Her area of expertise includes HRM, IHRM and Organisational Behaviour. She has over 10 years of teaching experience with reputed Institutions of India and has written and presented a number of papers in India and Abroad.

Dr. S.M. Dewan, Ph.D. (D.U.), Sr. Management Programme (Henley Management College, London); Advance Management Programme (IIM-A), L.L.B. (D.U.), P.G.-Company Law

Dr. Dewan has been CMD of STC, EIL and Director on the Boards of various leading organizations such as MMTC, MAMC, ESPL, Steel Strips & Wheels Limited for over 14 years. He has held senior managerial positions in various private and public sector companies such as Maruti Udyog Limited, Cement Corporation of India Limited, Hindustan Paper Corporation Limited and Usha International Ltd. (DCM Group). Dr Dewan has vast research and teaching experience as visiting faculty to IIM-K, IIM-L, IIFT, Programmes organized by ILO, Standing Conference of Public Enterprises and IAS Academy of Administration, Mussoorie.

Dr. Sonali Garg: Ph.D. Eco. (Ohio State University, USA), M.A Eco. (J.N.U.), B.A. (D.U.)

Dr. Garg has over 18 years of academic and corporate experience. Her prior teaching experience includes positions with Ohio State University, Columbus, Ohio, USA; Albion College, Albion, Michigan, USA; Queens College, New York, USA and Delhi University. She has worked at Group Head & Managerial positions in various companies including General Electric Capital, American Express, CitiFinancial, Evalueserve and Smart Cube. Her research interests include Industrial Organization, Finance, Economic History, Market Integration, Credit and Risk Analytics, and Data Analytics Outsourcing.

Dr. S.R. Arora: Ph.D. (Delhi University), M.Sc. (Maths)

Dr. Arora has about 43 years of experience in Teaching and Research. He was the Principal of Hans Raj College, University of Delhi. He also held the position of Burser and Vice Principal of Hans Raj College. His areas of interest include Pure Mathematics, Applied Mathematics and Operations Research. He has written about 100 research papers which are published in various national and international journals. He has guided 12 Ph.D. and 25 M.Phil. students.

Mr. Sriram Suresh: M.B.A., B.E. (Electrical & Electronics)

Mr. Suresh has over 20 years of corporate and teaching experience. He has worked at Senior Managerial positions in various companies in the fields of Project Management, Industrial Marketing and Trade Promotion. His expertise includes Marketing Management, Marketing Research, Rural Marketing, Business Communication, Brand & Advertising Management. He has also done a Certificate Programme in Export Management from IIFT, Delhi.

Mr. Swapan Das Gupta: M.Sc., MBA (FMS, Delhi University), M.Sc., AMIE

Mr. Swapan Das Gupta has over 46 years of experience in the industry and academics. He has worked with Rifle Factory, Stainco Enterprises, Dhampur Sugar Mills Ltd. and F.L. Smidth, Denmark. Mr. Das Gupta has been teaching Management students since 2004 and his expertise includes Operations Management and Entrepreneurship.

Dr. U.K. Sen: Ph.D., PGDPA, IRS (Retd.)

Dr. Sen is an expert on Human Resource Development & Management. He was associated with the training and restructuring of civil service personnel administration, overseeing a workforce of 7,000 civil servants. He served as Special Secretary, Ministry of Finance; Member (Customs, Personnel & Budget) in the Central Board of Excise & Customs; Chairman & MD, Food Corporation of India. He is now a Director on the Board of GAIL (India) and Rajasthan Electronics & Instruments. He has been associated with IIM-B, Australian Business School, IIFT and IAS Academy at Mussoorie and has led Indian delegations to Tokyo, Brussels, Seoul, Korea, Mauritius.

Dr. Vigya Garg: Ph.D, Research Scholar, M.Phil, M.A., B.A.

Dr. Garg has over 20 years of combined experience in the industry as well as academics. She has held various leading positions at AIMA including that of Programme Director for Doctoral Programme (DBA), Director for Professional and Advanced Diplomas, Placement Director & Library Chairperson. She has been Manager, Training & Development, Indraprastha Apollo Hospitals, Delhi and HR Consultant for 'Headway-The Human Resource', a consultancy firm of Indian Hotels Limited.

Fee Structure and Scholarships

Important Information

- Application forms are available at our campus and website.
- Educational Loan is available from all leading Banks

Course Fee :

The course fee includes a Business Suit, Books & Reading Materials for all semesters, Registration, Enrolment, Processing Fee, Admission, Tuition, Library, Computer Centre, Case Materials, Teaching aids, Activity Centres, SDLL Credits, Internal Evaluation, Final Examination, Sports, Placement Activities and all on-campus facilities.

Hostel Fee :

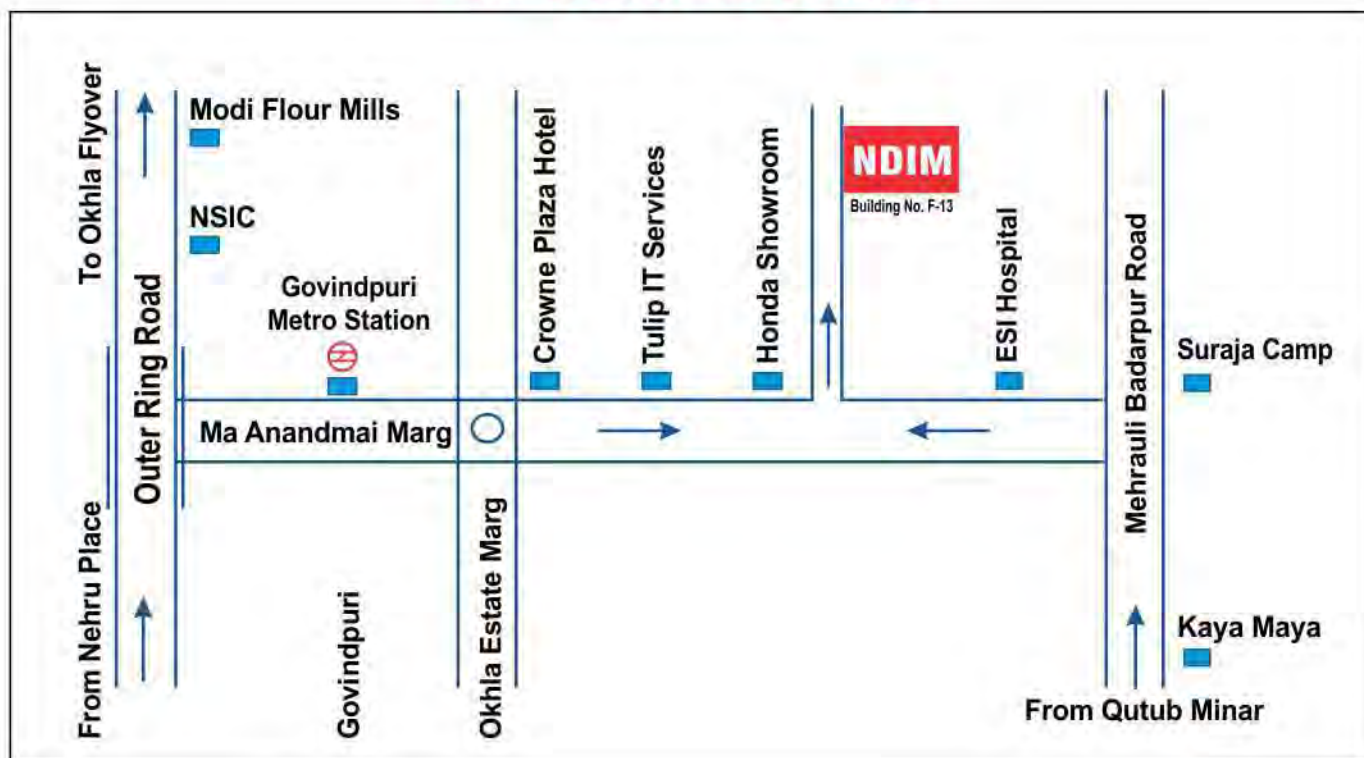
The Institute has tied up excellent hostel accommodation separately for boys & girls, on first-come-first-serve basis. Minimum monthly hostel charges, inclusive of meals for a room (on twin sharing basis) with Furniture, Cooler & TV, Wifi start at Rs. 6,000/-. Additional hostel options such as single occupancy or A/c rooms, etc are available for higher fees.

Note : Hostel fees is payable in advance and subject to revision based on additional services / facilities requested by the students.

Scholarships

- Merit based scholarships are provided to top performers at the end of each Semester at the Institution.
- Students applying for admission are eligible to apply for financial assistance / scholarships based on their prior academic record and performance in the entrance procedure of the Institution. Students seeking assistance under this category are also required to fill-up the scholarship application form.

DIRECTIONS MAP OF NDIM



Educational Loans

Educational loans are available from all leading banks for our programmes. Attached below are a few samples of the loan approvals granted by various banks for our programme in the recent past.

ALLAHABAD BANK
 Head Office: 10, Market Street, Lucknow
 Phone: 05673-234379

Date: 15-7-2010

To: The Director
 New Delhi Institute of Management
 F-13 Okhla Industrial Area, Phase I,
 New Delhi-110020

Sub: Request for sanction of loan for the purpose of the above student in under consideration at our level and the same will be disbursed within this month.

Yours faithfully,
 Sanjay Kumar
 Senior Manager

UNION BANK OF INDIA
 Head Office: 1, Market Street, Lucknow
 Phone: 05673-234379

Date: 15-7-2010

To: The Director
 New Delhi Institute of Management
 F-13 Okhla Industrial Area, Phase I,
 New Delhi-110020

Sub: Request for sanction of loan for the purpose of the above student in under consideration at our level and the same will be disbursed within this month.

Yours faithfully,
 Sanjay Kumar
 Senior Manager

State Bank of India

Date: 15-7-2010

To: The Director
 New Delhi Institute of Management
 F-13 Okhla Industrial Area, Phase I,
 New Delhi-110020

Sub: Request for sanction of loan for the purpose of the above student in under consideration at our level and the same will be disbursed within this month.

Yours faithfully,
 Sanjay Kumar
 Senior Manager

Central Bank of India

Date: 15-7-2010

To: The Director
 New Delhi Institute of Management
 F-13 Okhla Industrial Area, Phase I,
 New Delhi-110020

Sub: Request for sanction of loan for the purpose of the above student in under consideration at our level and the same will be disbursed within this month.

Yours faithfully,
 Sanjay Kumar
 Senior Manager

HDFC BANK

Date: 15-7-2010

To: The Director
 New Delhi Institute of Management
 F-13 Okhla Industrial Area, Phase I,
 New Delhi-110020

Sub: Request for sanction of loan for the purpose of the above student in under consideration at our level and the same will be disbursed within this month.

Yours faithfully,
 Sanjay Kumar
 Senior Manager

punjab national bank

Date: 15-7-2010

To: The Director
 New Delhi Institute of Management
 F-13 Okhla Industrial Area, Phase I,
 New Delhi-110020

Sub: Request for sanction of loan for the purpose of the above student in under consideration at our level and the same will be disbursed within this month.

Yours faithfully,
 Sanjay Kumar
 Senior Manager

ORIENTAL BANK OF COMMERCE

Date: 16.06.2010

To: The Chairman
 New Delhi Institute of Management
 F-13 Okhla Industrial Area, Phase I,
 New Delhi-110020

Sub: Request for sanction of loan for the purpose of the above student in under consideration at our level and the same will be disbursed within this month.

Yours faithfully,
 Sanjay Kumar
 Senior Manager

United Bank of India

Date: 16.06.2010

To: The Chairman
 New Delhi Institute of Management
 F-13 Okhla Industrial Area, Phase I,
 New Delhi-110020

Sub: Request for sanction of loan for the purpose of the above student in under consideration at our level and the same will be disbursed within this month.

Yours faithfully,
 Sanjay Kumar
 Senior Manager

Bank of Baroda

Date: 16.06.2010

To: The Chairman
 New Delhi Institute of Management
 F-13 Okhla Industrial Area, Phase I,
 New Delhi-110020

Sub: Request for sanction of loan for the purpose of the above student in under consideration at our level and the same will be disbursed within this month.

Yours faithfully,
 Sanjay Kumar
 Senior Manager

UCO BANK

Date: 19.07.2010

To: The Director
 New Delhi Institute of Management
 F-13 Okhla Industrial Area, Phase I,
 New Delhi-110020

Sub: Request for sanction of loan for the purpose of the above student in under consideration at our level and the same will be disbursed within this month.

Yours faithfully,
 Sanjay Kumar
 Senior Manager

STATE BANK OF HYDERABAD

Date: 19.07.2010

To: The Director
 New Delhi Institute of Management
 F-13 Okhla Industrial Area, Phase I,
 New Delhi-110020

Sub: Request for sanction of loan for the purpose of the above student in under consideration at our level and the same will be disbursed within this month.

Yours faithfully,
 Sanjay Kumar
 Senior Manager

State Bank of India

Date: 19.07.2010

To: The Director
 New Delhi Institute of Management
 F-13 Okhla Industrial Area, Phase I,
 New Delhi-110020

Sub: Request for sanction of loan for the purpose of the above student in under consideration at our level and the same will be disbursed within this month.

Yours faithfully,
 Sanjay Kumar
 Senior Manager

Terms and Conditions of Admission

- The admission of a candidate may stand cancelled if it is found that he/she has submitted false documents, or has made incorrect submission in his/her interview. No refund will be made in such cases.
- Your admission is provisional and subject to your clearing the qualifying examination and final approval by the University. In case of Non Approval/Rejection of your admission by the University, for what-so-ever reason, New Delhi Institution of Management shall not be responsible.
- Any candidate found indulging in drug abuse, violence or improper behaviour or ragging or not adhering to strict discipline, rules and regulations, applicable from time to time shall be rusticated without notice and no refund made in such cases.
- Activities that have the effect or intention of interfering with education, pursuit of knowledge, or fair evaluation of a student's performance are strictly prohibited.
- Fee payable for every program is subject to review from time to time. Ensuring fee payment before the deadlines announced is the responsibility of the student. Non-payment of the prescribed fees by the due dates may result in fine and/or cancellation of registration and admission. None of the components of the fees once paid are refundable under any circumstances. Requests for refund of part or full fee or registration amount shall not be entertained.
- Due and reasonable care has been taken in obtaining the relevant approvals from the concerned Universities. New Delhi Institution of Management and its students are however bound by any change in the laws / government policy / judicial ruling affecting its University/autonomous programmes. New Delhi Institution of Management or its promoters or employees shall have no liability in such an event if it has to discontinue / close / shift its college(s) / programmes due to any of the reasons mentioned above or otherwise.
- Student is aware that MBA / BBA / BCom / BCA degree from a UGC recognised University in India is being imparted. The student is also desirous of additionally studying the autonomous PGDBM or GDBM of the Institution as a regular, full-time student of his / her own volition. The autonomous PGDBM and GDBM is not associated / approved by any University / Institute / Council in India or Abroad.
- Disputes of any kind are subject to the exclusive jurisdiction of New Delhi courts only irrespective of whether courts in other areas have concurrent jurisdiction.
- New Delhi Institution of Management is an independent entity and does not relate/belong to any other group or Institute.
- The student is aware that any 'foreign tours' and 'optional' courses, other than 'foreign language' and courses on 'financial modelling' and 'MS Office', are not included in the fees paid to the Institution at the time of admission. These will be delivered at the option of the student for suitable additional fees.
- Every Student is required to register in a prescribed form before the commencement of the academic year and other stages of their programme of studies. This form also contains the rules and codes of conduct in the institution and the hostels. Copies of the above, collectively referred to as Student Rule Book, shall be available with the programme office during orientation.
- The institution reserves the right of merger of subjects in the academic interest of the students.
- The student is aware that all matters mentioned in the information brochure are subject to change from time to time without notice, depending upon ground realities, and Govt./university rules/procedures.

Excellent Career Opportunities

We have an active Corporate Relations Cell (CRC) which acts as an interface between the students and the Corporate Sector. The CRC team helps students define their career goals and guide them on the requisite technical and soft skills required to market themselves effectively to target employers. It plays an active role in inviting senior professionals from industry for Seminars, Symposiums and guest lectures and also offers multiple networking opportunities through career fairs, company presentations, off-campus networking events and industry visits. CRC also plans various career guidance, counseling and training programs with the help of industry and academic professionals to effectively groom and counsel students towards a bright career. The CRC maintains close contact with recruiters throughout the year and conducts numerous workshops on resume writing, mock interviews, psychometric evaluation and sample aptitude tests to better prepare our students for job interviews. Our team is fully committed to attending to the individual needs of our students and ensuring they achieve desired platforms for launching their professional careers. Some of the companies where CRC encourages active participation and recruitment include:

Acer India Pvt. Ltd	DSCL (Fenesta)	Mawana Sugars
Aditya Birla Group	Edelweiss Securities	Max Newyork Life Insurance
Adlabs Cinemas	Ernst & Young	Mettlife Insurance
Agilent Technologies	Escorts Asset Management	Microsoft
Alchemist Realty	Essar Telecom	Motorola India
All Cargo Global	Eureka Forbes Ltd	Naukri.Com
Amadeus India Pvt. Ltd	Evalueserve.com	Nestle India Ltd
American Express	Expeditors International	Next Retail India Ltd
Amtrex Hitachi Appliances	Fab India Ltd	North Delhi Power Ltd
Anand Rathi Securities	Fresh & Honest	Orange
Apollo Hospital	Gujarat Ambuja Cement	Oxford University Press
Apollo International Ltd	HCL Infosystems	Panalpina World Transport
Assocham	HDFC Bank	Philips Electronics
Aviva Life Insurance	Heinz India Pvt. Ltd	Poly plex
Bennett Coleman & Co	Hello Mineral	Procter & Gamble
Bharti Airtel	Hindustan Petroleum	Prognosis e Services
Bharti Axa Life Insurance	Hindustan Times	Purolator India
Bharti Wallmart	Hindustan Unilever Ltd	R.K. Swamy
Bakeman's	Home Store India	Reliance Industries
Binani Cements	Honda Motorcycle & Scooters	Reliance Securities
Birla Sunlife Insurance	Honda Trading Corp.	Religare Securities
Birla Yamaha	HSBC	Sahara Global
Bisleri	Hyundai Motors	Shoppers Stop Limited
Blue Dart Limited	India Cement Capital Finance	SIDBI
Bonanza Portfolio	India Today	Solutions Integrated
Britannia Industries	Indiabulls Securities	Sona Koyo Steering
CEAT Ltd	IndiaInfoline	Subhiksha Retails
Centurion Bank	IndiaMart InterMesh	Sun Pharmaceuticals
China Trust Commercial Bank	Indus Portfolio Ltd	Syven Global
Cholamandalam	ING Vysya Bank Ltd	Tata Teleservices
Cipla Ltd	Ingram Micro India	Tulip IT Services
Citi Bank	Interglobe Enterprises	Unison International
CMS Computers	ITC Ltd	Unitech Limited
CNBC TV 18	ITV India News	Usha Shriram
Computer Sciences Corp.	Kotak Life Insurance	UT Starcoms
Convergys	Kotak Mahindra Bank	UTI Bank
Copal Partners	Kotak Securities Ltd	Voltas
Country Inn Hotels	KPL International	Whirlpool India
Crompton Greaves	Laurent & Benon	Yes Bank
Deutsche Bank	Lenovo	Zee Telefilms
DLF Universal	Levis	
Dr.Reddy's Lab	Mansukh Securities	
DS Group	Marriot Welcome Hotel	

And Many More...

NEW DELHI INSTITUTION OF MANAGEMENT

F-13, Okhla Industrial Area, Phase-1, New Delhi - 110020

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